

# ETHIOPIAN AIRLINES GROUP OVERVIEW



Ethiopian  
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# Ethiopian Key Facts



Global Alliance	Star Alliance Member
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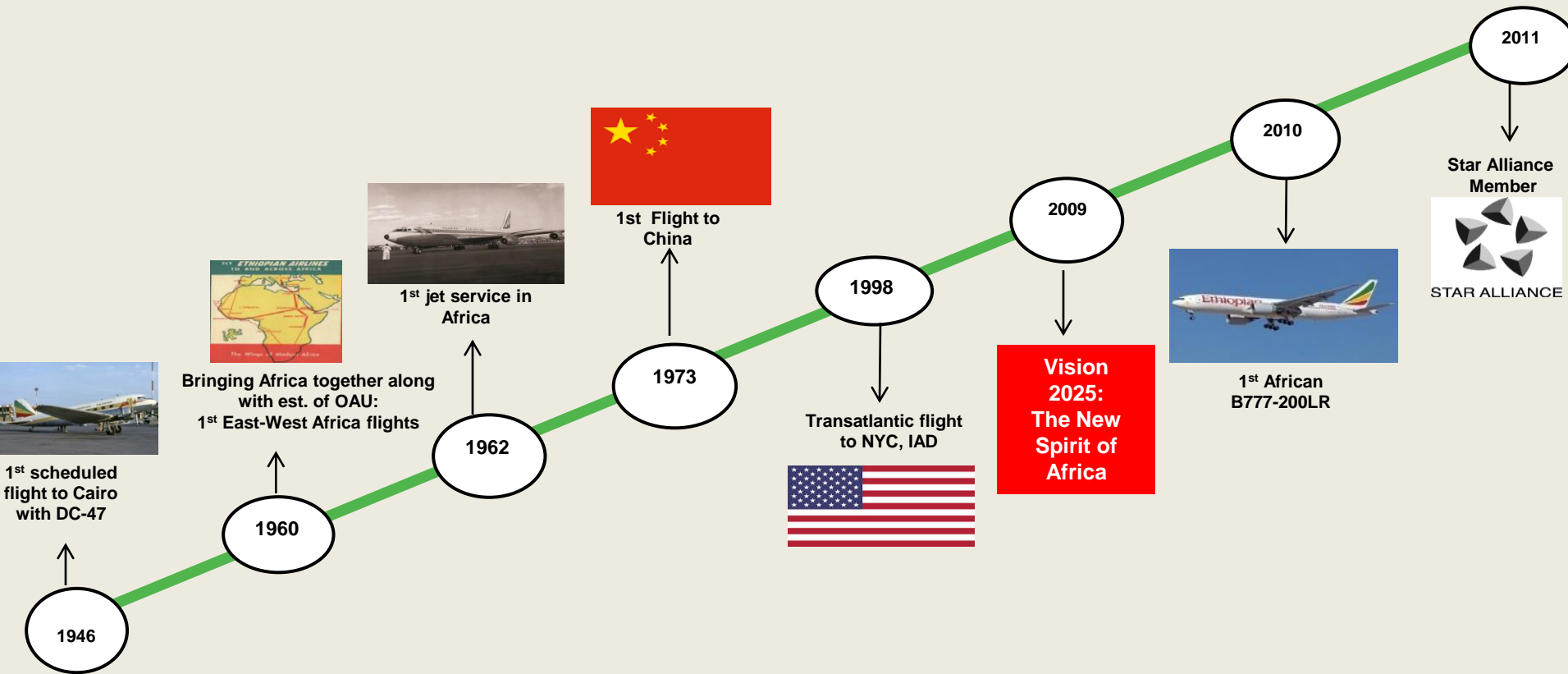
<b>Passengers Cargo (Tons)</b>	8.86 Million (2021/22); 13.88 Million (2022/23) +60% 767,848 tons (2021/22); 713,875 tons (2022/23)
<b>Revenue</b>	5.05 Billion USD (2021/22); 6.13 Billion USD (2022/23) +21%
<b>Current Fleet</b>	145 in service & 32 in order (7.0 years av. Fleet age)
<b>Hubs:</b>	Addis Ababa, Lomé, Lilongwe & Lusaka soon in Democratic Republic of Congo
<b>Management Team</b>	Highly experienced team with combined aviation experience
<b>Current Destinations (Passenger &amp; Freighter)</b>	133 international and 22 domestic destinations 67 Freighter destinations
<b>Employees</b>	Over 17,592
<b>Ownership</b>	100% Ethiopian Government
<b>Weekly Flights</b>	+ 3,000 – Weekly flights

## Major Accreditation/ Certifications



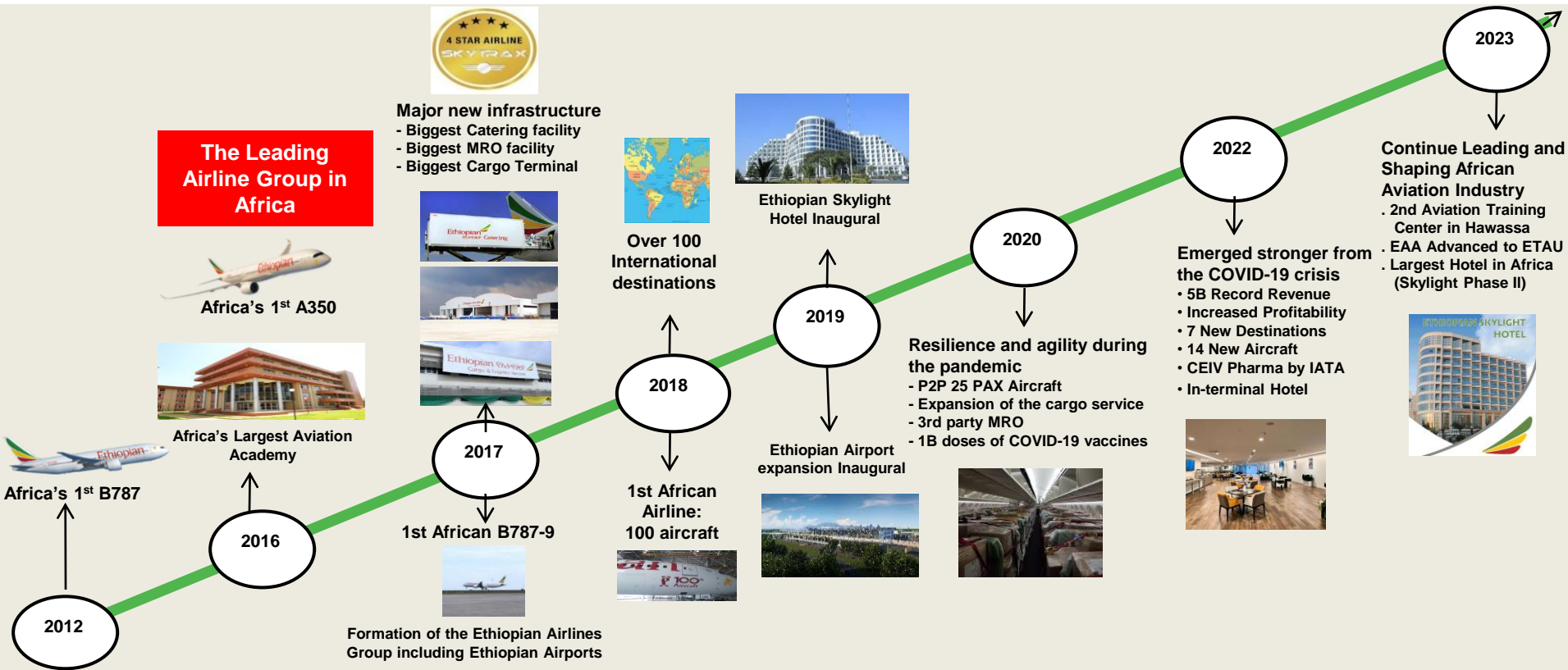
# Ethiopian History: 77 Years Young!

*Bringing Africa Together & Closer to the World for 77 years*



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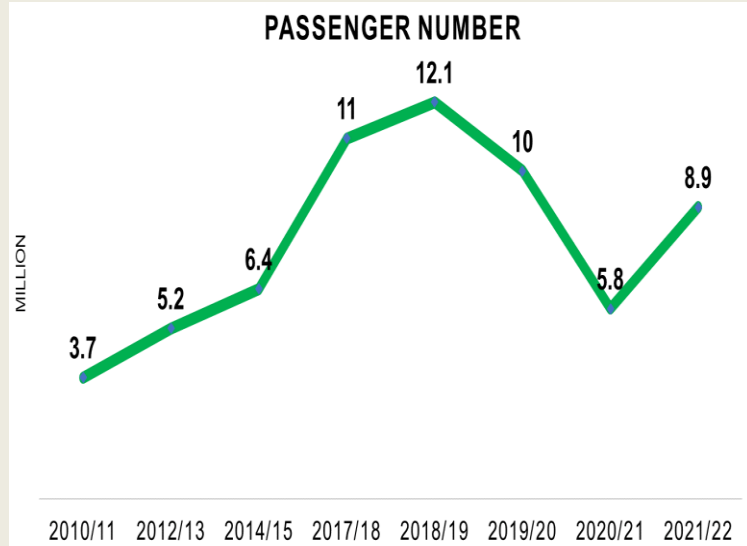
*Bringing Africa Together & Closer to the World for 77 years*



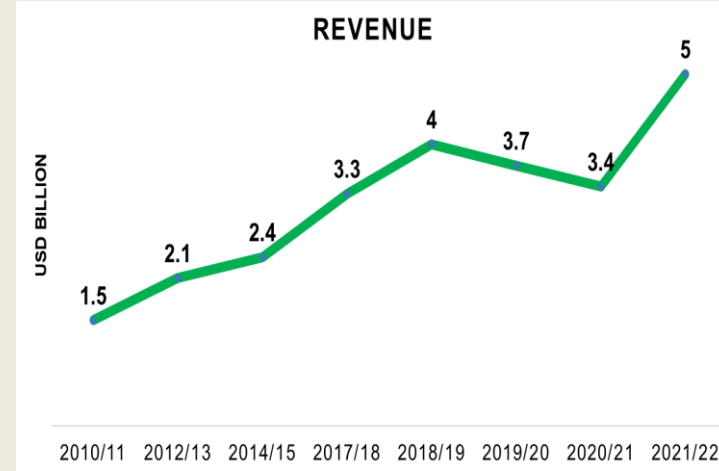
# Ethiopian Key Facts: Record Success

*Vision 2025: More than Threefold Growth in 12 years!*

### PASSENGER NUMBER



### REVENUE



### Customer Services - SKYTRAX

2010/11



3 Star

2017/18



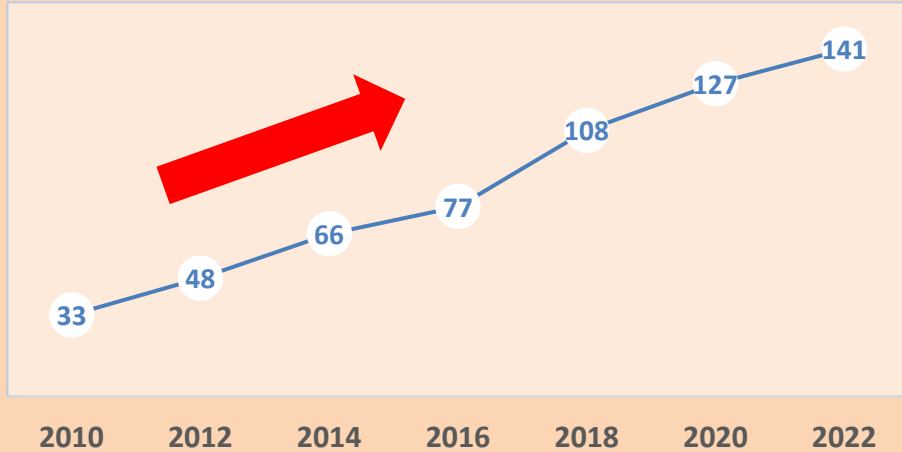
4 Star

- ✓ Revenue : from 1.5 billion \$ to **6.13 Billion \$**
- ✓ Passenger No.: : from 3.7 million to **13.88 million**
- ✓ SKYTRAX Rating: from 3 to **4 Stars**

# Ethiopian Key Facts: Record Success

*Vision 2025: More than Fourfold Growth in 12 years!*

FLEET



✓ **Fleet Size (x4):** from 33 to **145**

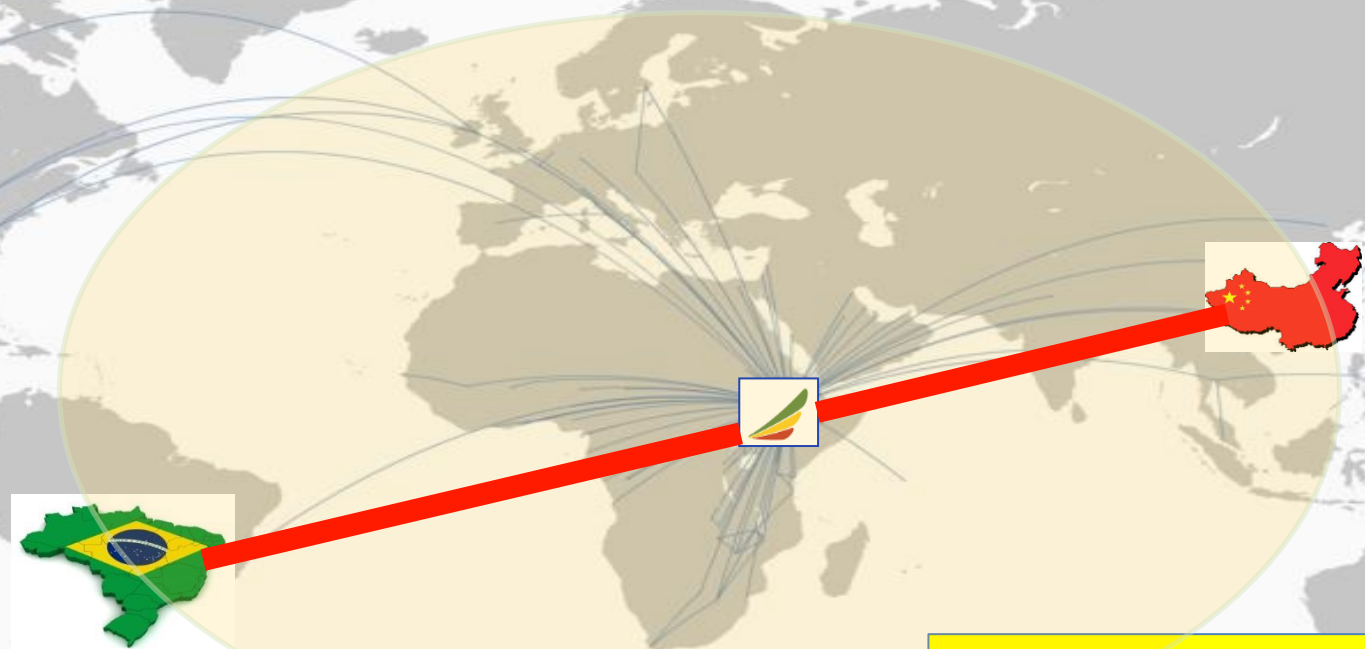


# Strategic Map



A STAR ALLIANCE MEMBER

## Location! Location !



6 Billion people living with in 10 hrs flight radius of ADD

### At the Heart of Fastest Growing Trade Lane

# Multiple Hubs in Africa: Strategic Equity Partnerships

- Existing Strategic Partners:

- ✓ **ASKY Airlines** (est. in 2010)
  - 15 aircraft (4 B737-700, 9 B737-800 & 737-8 MAX)
  - 27 destinations in West & Central Africa region
- ✓ **Malawi Airlines** (est. in 2014)
  - 2 aircraft (1 Q400 & 1 B737)
  - 7 destinations;
- ✓ **Zambia Airways** (est. in 2021)
  - 1 aircraft (Q400)
  - 7 destinations;

- Strategic Partners in pipeline:



- ✓ Democratic Republic of Congo (Air Congo)
- ✓ Federal Government of Nigeria (Nigeria Air)

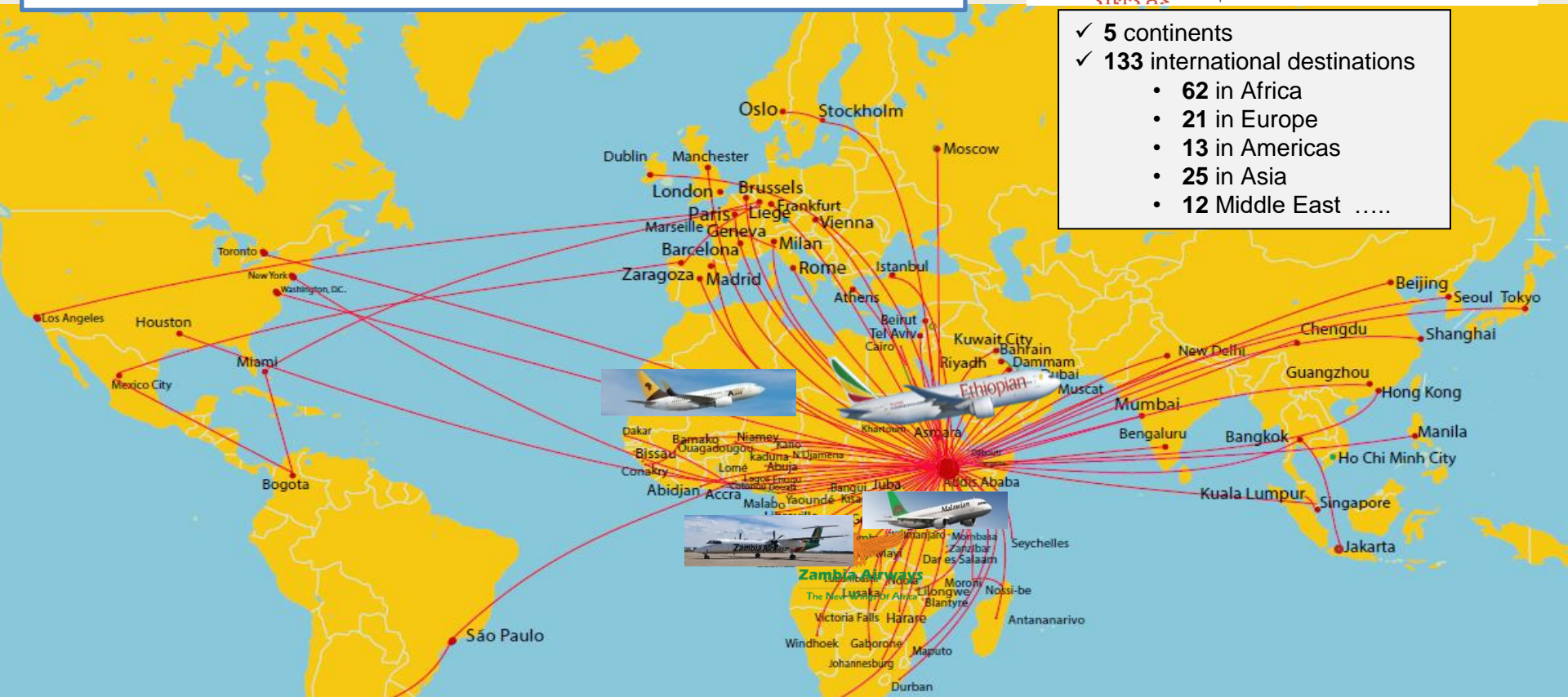
Equity, Management, MRO & Training support





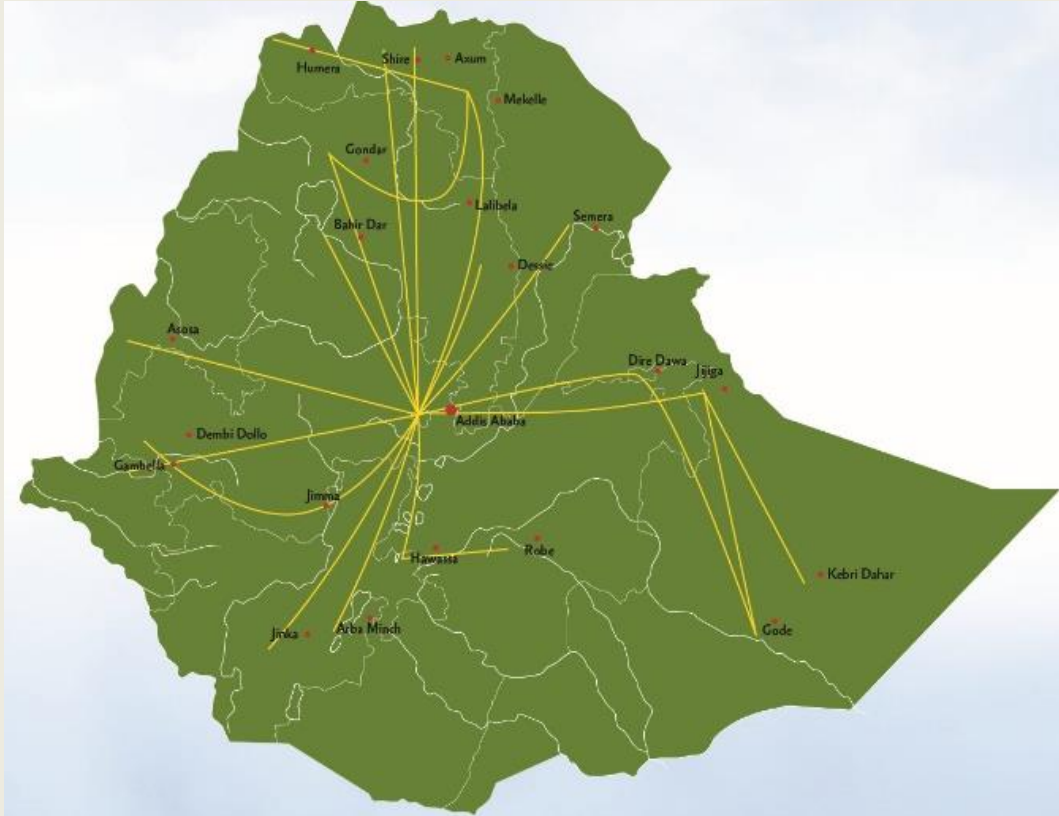
# Ethiopian: Vast Global Network Covering 5 Continents

- ✓ 5 continents
- ✓ 133 international destinations
  - 62 in Africa
  - 21 in Europe
  - 13 in Americas
  - 25 in Asia
  - 12 Middle East .....



- ✓ 2nd Hub: Lomé with ASKY
- ✓ 3rd Hub: Lilongwe with Malawi Airlines
- ✓ 4th Hub: Lusaka with Zambia Airways
- ✓ Soon in Democratic Republic of Congo: Air Congo

# Ethiopian: The Largest Domestic Network in Africa



**22 Destinations Covering 4 corners of the Country**

**Five New Airports Under Construction**

**Addis Ababa**

**Arba Minch**

**Asosa**

**Awasa**

**Axum**

**Bale**

**Bahirdar**

**Dessie**

**Gambela**

**Gode**

**Gondar**

**DembiDolo**

**Dire Dawa**

**Humera**

**Jijiga**

**Jinka**

**Jimma**

**Kabri dar**

**Lalibela**

**Mekele**

**Semera**

**Shire**

# The Largest & Oldest MRO Center in Africa

- 6 Maintenance Hangars
- Airframe Maintenance
- Engine Maintenance
- Component Maintenance
- Line Maintenance
- AOG Services
- Third party maintenance





# The Largest & Oldest Aviation Academy in Africa Ethiopian Aviation University

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A STAR ALLIANCE MEMBER

- **Pilots Training School**
- Aircraft **Maintenance** Technicians School
- School of **Marketing & Finance**
- **Cabin Crew** Training School with modern mockup
- **Leadership** Training School
- Full Flight **Simulator** Training: B787, A350, B737NG, B737 MAX, Q400, B777, B757 & B767
- **4,000** trainees intake capacity
- **Approved University level Undergraduate and Postgraduate programs**



# Most Modern and Largest Catering Facility in Africa

## Daily capacity of 100,000 meals production

### *With dedicated Halal kitchen*

- Located at airside and very close to the ramp area
- Meets industry standard hygiene Analysis and Critical Control Points (HACCP) processes.
- Check meal samples in its own microbiological laboratory.
- Separate Halal kitchen
- Secured smart door access system
- Produce different international dishes with indigenous ingredients.



# Ethiopian Airports



- ETG currently administers 22 airports, 2 Int'l, 20 Domestic



- **86 Check-in Counters**
- **35 Self Check-in Kiosk**
- **24 Immigration counter at the departure with a provision for 16 E-gates**
- **34 Immigration Counters at the arrival floor**
- **34 International Gates**
- **Latest BHS ( Baggage Handling system) technology with TTS( Tilting Tray Sorter System)**
- **Auto walk( people movers) as per the industry walking standard**
- **New Check-in hall with an Elevated Motorway**
- **Many Panoramic lifts and Escalators for vertical circulation of passengers**



# Ethiopian የኢትዮጵያ

Cargo & Logistics Services



**Know more About us**

**Ethiopian**  
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THE NEW SPIRIT OF AFRICA



**AFRICA'S LARGEST AND ONE OF THE WORLD'S HIGH-TECH FITTED CARGO  
TERMINAL WITH A CAPACITY OF 1 MILLION TONS PER ANNUM**



# Ethiopian Cargo Facilities- Terminal I

- Annual capacity **300,000** tons
- Dry warehouse (200,000 tons & 16,000 Sqm)
- Perishable warehouse (100,000 tons & 6000 sqm)
- Temperature ranging from -21°C to 8°C
- Apron Parking capacity of **three** B747- 800 aircraft at a time





# Ethiopian Cargo Facilities- Terminal II

## Perishable Cargo

- Warehouse area - 18,000 m<sup>2</sup>
- Capacity in tones-336,000/year
- 990 Storage positions 10ft
- Cool Dolly
- Adjustable Room Temperature



# Ethiopian Cargo Facilities- Terminal II

## Dry Cargo

- Dry Cargo warehouse area - 22,000 sqm
- Capacity in tones - 264,000/year
- Bulk Cargo Pallet Racks - 8517 positions
- Dangerous good storage - 250 sqm
- Radioactive room - 70 sqm
- Valuable Cargo Storage - 184 sqm
- Live Animal Storage - 190 sqm





# Our Destinations

SERVING OVER **68** CARGO DESTINATIONS



**+ 68 Freighter &  
+ 135 Belly Capacity**



# Our Freighter Fleets

*We operate young and modern fleets with an average 5 years of service.*

**10 B777-200F**



**105,000kg/flight**

**2 B767F**



**45,000kg/flight**

**4 B737-800F**

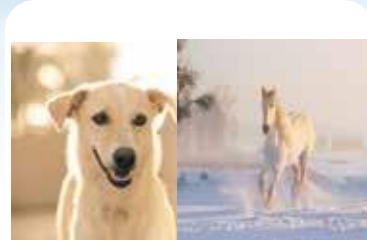


**25,000kg/flight**

# OUR PRODUCTS AND SERVICES



**General Cargo**



**Live Animal**



**Pharmaceuticals**



**Horticultural Cargo**



**Other Perishable Cargo**



**Mail & Courier**



**Express Cargo**



**Valuable Cargo**



**Textile / Industry product**

# Smart Logistics Hub

## Life Science & Pharma

### Hub

- Expanding the current work & accelerate the momentum
- Expand Partnership & increase traffic
- Operational Excellence
- Compliance



## Trans-shipment Hub

- Engage, Attract and bring new major accounts
- Transform ADD a Free Trade zone



## Air Freight Hub

- Further develop the major product lines; Live Animals, Express, Valuables, Perishable, Vulnerable etc.

## e-Commerce Hub

- Airmail, Express & courier
- E-commerce (Third party Cooperation & Own platform development)



# E-Commerce Logistics

According of Forbes, Over the next four years, it's predicted this number will grow by 50%, reaching approximately \$7.4 trillion by 2025. There are no signs of online shopping slowing down anytime soon.



76 Years of Experience of Shipping & Logistics.



By the end of 2030, 75% of air cargo shipments are eCommerce parcels.



As of September 2022, Ethiopian Airlines Operates to 137 Passenger and 68 Cargo stations.



Over 300 International Flights Departures From The Home Base Airport Every Day.



The location of the airport is ideal to connect APAC, Africa, EU, LATAM, USA & Canada.

# *The construction of e-Commerce Hub*

**15,000 sqm Area**

*Capable of Handling 150,000 Ton of e-Commerce  
Parcels annually*

*Capable of Sorting 1,008,000 Parcels per Day*



# Our e-Commerce Service





# Major Industry Awards

## Recognition Of Our Success



*Ethiopian Airlines Wins “African Brand of the Year” Award.*



*Ethiopian Airlines Wins ‘Best Cargo Airline Africa Award’.*



*Ethiopian Airlines has been honored with four awards at the SKYTRAX 2021 World Airline Awards*



*Ethiopian Airlines, has been crowned as the ‘Best African Airline’ at the 2021 Business Traveler Awards.*

# Major Industry Awards

## Recognition Of Our Success



*"Ethiopian Airlines is the Champion of the COVID time" N-TAC(Logistics Co of China).*



*Ethiopian Receives IATA's Certificate of Excellence in Logistics (CEIV Pharma)*



*Ethiopian Airlines has won the 2022 APEX Regional Passenger Choice Awards for 'Best Entertainment' and 'Best Cabin Service' in Africa.*



*Ethiopian Airlines won "Air Cargo Industry Customer Care Award 2022" for the second time in a row on June 15,2022.*

# Recent Industry Awards

**Ethiopian ኢትዮጵያ**  
Cargo & Logistics Services

**BEST CARGO AIRLINE - AFRICA**  
**CARGO AIRLINE OF THE YEAR**

**AIR CARGO NEWS**  
**AWARDS**  
**2022**



*Ethiopian Airlines has been Crowned with two Prestigious Awards at Air Cargo News Awards 2022, 'Cargo Airline of The Year' and 'Best Cargo Arline - Africa'*

*Ethiopian Airlines has been honored with four awards at the SKYTRAX 2022 World Airline Awards including 'Best Airline in Africa' for five years in a row*



# Recent Industry Awards



***Ethiopian Airlines has been crowned as the winner of 'Best Overall in Africa' award at the 2023 APEX Passenger Choice Awards***



***Ethiopian Airlines has been honored with five awards at the SKYTRAX 2023 World Airline Awards including 'Best Airline in Africa' for six years in a row***

