



# Corporate Travel Management

## COMPANY PROFILE 2022-2023



# COLUMBUS

TRAVELS & TOURS

**CWT**

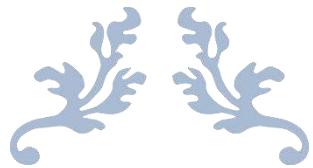
1<sup>st</sup> IATA Accredited Agent In Myanmar

Lufthansa City Center



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*start your Journey with us*



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**COLUMBUS TRAVELS & TOURS LTD**

## **(A) Who we are**

Established in **January 1993**, **Columbus Travels & Tours Ltd**, a **100% private owned Company**, is the **first IATA accredited agent** in Myanmar. (IATA05-3-0100-4)

Starting as a small ticketing agency with License number Ka/00061, Columbus has been growing steadily and today, with a team of over 100 staffs, it is recognized as Myanmar's leading Travel Management Company, specializing in end-to-end solutions for the business traveler and many of Myanmar's best corporations, multinationals and SMEs.

## **(B) Our Strength**

**Our people:** This is the key to our success and growth. We have a highly experienced and knowledgeable team committed to deliver excellent service.

**Pricing:** As a company in the market for 30 years, we have very good relationship with all the airlines and Hotels. Combine this with our volume of business; we receive the best rate from the suppliers.

**Dedication:** We are an owner operated company. Managing Director (owner) works full time in office along with the directors and senior managers to ensure the service quality is always at its excellence and critical decisions are made without delay.

## **(C) Corporate Division**

“Columbus Corporate” was founded in 2006 to serve the Corporate Travelers more efficiently. With a dedicated team and state of the art facilities this team is located under one roof but on a different floor so it is separated from the “walk in” clients. This enables the team to focus their time and energy fully on the business travelers’ needs and requirements.

“Columbus Corporate” meets your business travel requirement through:

- Speed
- Efficiency, Accuracy & personalization

## **(D) CWT**



Columbus Travels has qualified to join **(CWT) in 2014**. **CWT** is a global leader specialized in managing business travel for large International Corporations, Government institutions and Non-government organizations of all sizes in over 150 countries. All partners of CWT are the reputable and trusted local market leaders and they have to go through the very careful screening process to meet CWT's standards of financial stability, management expertise and staff professionalism. As a partner of CWT, Columbus Travels has proved itself to be able to deliver the highest quality of service to our customers.

## **(E) Lufthansa City Centre**



Columbus Travels & Tours is the member of the global network of Lufthansa City Centre. Through the over 600 members companies, this network enhances our ability to find most economical air fare around the world. And these member companies are there to assist our customers in case they need help while in their territories.

## **(F) Hahn Air Line**



A German scheduled airline which operates the world's leading ticketing platform, allowing travel agents in over 190 countries access to over 300 partner air lines.

Columbus Travels is Hahn Air's ticket office in Myanmar so we have the ability to issue tickets with low fare for any departure from any corner of the world.

## **(G) Our Facilities**

1. We use 10MB dedicated fiber line as main internet line and an ADSL as back up to ensure we do not have communication outage.
2. We use DELL High availability "HA" database server to ensure zero downtime.

## **(H) Special Services provided for Corporate clients**

### Air Travel & Land transport

1. Corporate deals with Airlines: If you do not have your own Corporate deals with airlines, we can negotiate special deals for your frequently travelled routes. (Approval depends on the business volume)
2. Travel Policy Compliance: We help you save money by strictly following your travel policy. We will ask travelers to change their booking if they book anything not complied with the travel policy.
3. Data security: Our travel consultants and all other related staff are well trained in this respect so you do not need to worry about the data leakage.
4. Response time: For the emergency enquiry, we respond immediately. For non-emergency urgent ones, we respond within 25 Minutes .For normal enquiry, we reply within 2 hours.
5. Sourcing of cheapest Airfare: As a partner of CWT, Lufthansa City Center and the ticket office of Hahn Air, we can source the cheapest air fare from around the world.
6. Global Marine Fare: If you are a Crew Management company or an Offshore Exploration company, we can offer global marine fare from various airlines.
7. We have a very efficient team for arranging domestic land transport.

### Hotel Bookings

1. We can make reservations with hotels and guest houses in the majority of Myanmar's large and small towns.
2. Hotels in small towns also serve as our affiliates, assisting your travelers when they are in need of assistance in these remote locations.
3. For international hotels, we book in GDS and [www.tboholidays.com](http://www.tboholidays.com).

### Visa Service

- Oversea visa service
- Myanmar visa service

### Travel Insurance Service

- Travel medical insurance for outbound travel
- Travel medical insurance for inbound travel

## **(I) Meeting & Event**

Columbus M&E was founded as a separate department to provide all these services with a dedicated team. Our services include:

Venue Sourcing and set up

Logistic (Flight tickets, Hotel booking, Ground transportation, pre & post tours)

Budget Management

Decorations

Translator

## **(J) Major Corporate Clients**

As a pioneer in ticketing business, we have been serving INGOs, Embassies and international organizations since 1995. Some of our major corporate clients are:

1. The UN ( UNICEF, UNDP, UNHCR, WHO etc )
2. Ministry of Foreign affair ( MOFA )
3. International Committee of the Red Cross (ICRC)
4. Save the Children Myanmar
5. Embassy of the United States
6. Embassy of the United Kingdom
7. Australian Embassy
8. British Council Myanmar
9. TotalEnergies EP Myanmar
10. Schlumberger Logelco Inc.
11. Baker Hughes Myanmar
12. Master Builders Solutions Myanmar Ltd
13. Coens Co., Ltd
14. Coca Cola Limited

## **(K) Our affiliate in Bangkok**

Thailand is still one of the main gateways travelling to/from Myanmar so we have our affiliate there. As an IATA/BSP agent, this office can issue tickets for all the airlines which do not have offices in Myanmar, eg; American Airlines, Northwest, British Airways, Qantas etc.

### **Golden Pyramid International Services Co., LTD**

48/18 Preeecha Complex, Soi Rungruang  
Rachadapisek Road , Bangkok 10500.

Tel : + 662 276 7007

Fax :+ 662 276 2600

E-mail: [ticket@asiavacation.com](mailto:ticket@asiavacation.com)



## **(L) Human resources development**

Lack of skilled personnel is the major problem for Myanmar, especially for the ticketing business. We are contributing in this area by teaching GDS (Amadeus, Sabre and Galileo) courses and Tour Operations courses at **Columbus Vocational Education Center**. Within 10 years, more than 2,000 students have received internationally recognized certificates and many of them are now serving in the industry. From the students, we can select the best ones to join us.

## **(M) Columbus Health Care Services**



We have joined with **Sammitivej Hospital** of Thailand and Parami hospital in Yangon and opened an International Clinic to provide health care services in Myanmar. This clinic located at 10th floor of Parami Hospital employs Foreign Doctor and Nurses to mainly cater to the ever increasing numbers of Expatriates in Myanmar.

BLS ( Basic life support ) trainings are available for our corporate clients and it is free of charge if clients take medical checkup packages.

## **(N) Our Investment in Travel related business**

1. Our first achievement built and co-owns a **Traditional style first class hotel in Bagan, "THE HOTEL @THARABAR GATE"**. Located right next to the 11th century City Gate and other main attractions of ancient Bagan, The hotel has 87 well-appointed rooms with all modern facilities. ([www.tharabargate.com](http://www.tharabargate.com))
2. Build co-own a high end resort "**VILLA INLE Botique resort**" in Lake Inle. It is the only hotel in Myanmar being awarded with " Travelife Gold Certificate" for its sustainable activities. It is also a three times winner of Trip advisor certificate of Excellence in 2015, 2016 & 2017. ([www.hotelinle.com](http://www.hotelinle.com)).